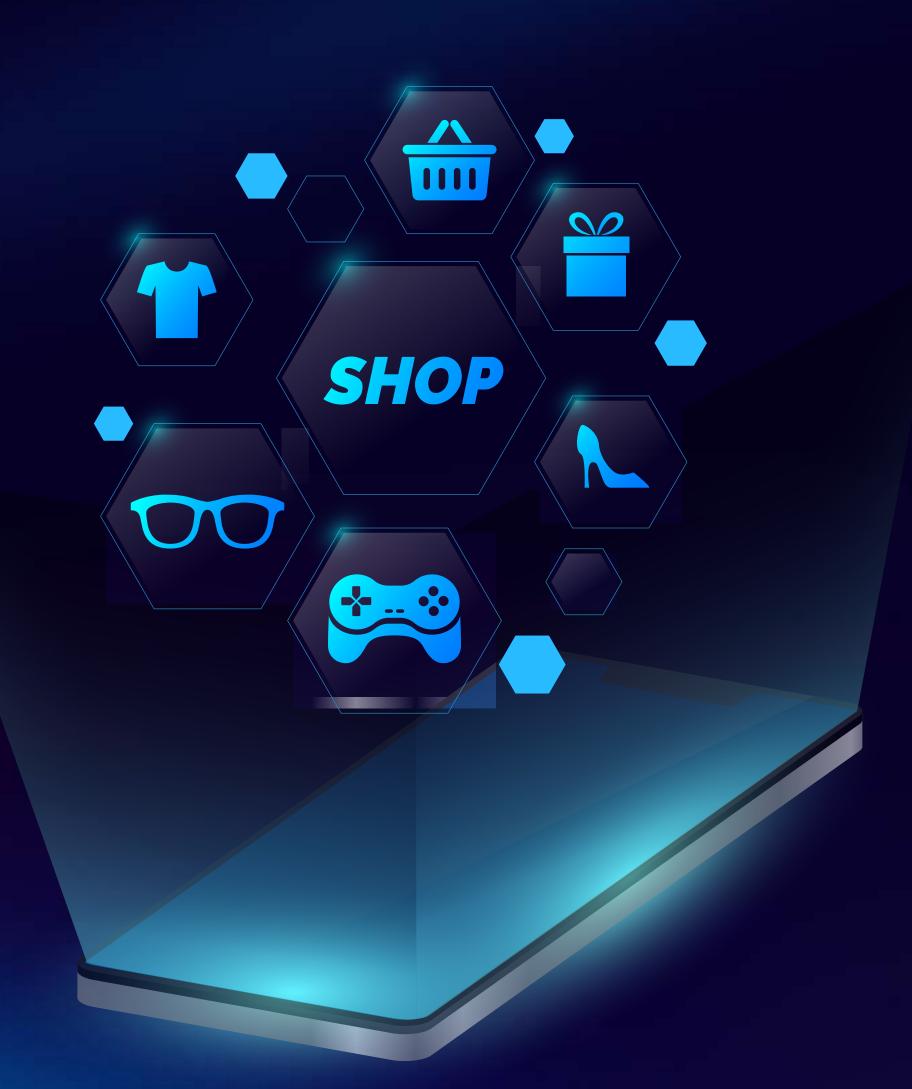




#### WORLDEF DUBAI 2024

WORLDEF DUBAI 2024 brings together the global stakeholders of the e-commerce ecosystem in metropolitan Dubai. As e-commerce is transforming, the e-commerce ecosystem that wants to be a part of this transformation in the new century comes together at the unique e-commerce event held in Dubai for e-commerce opportunities.





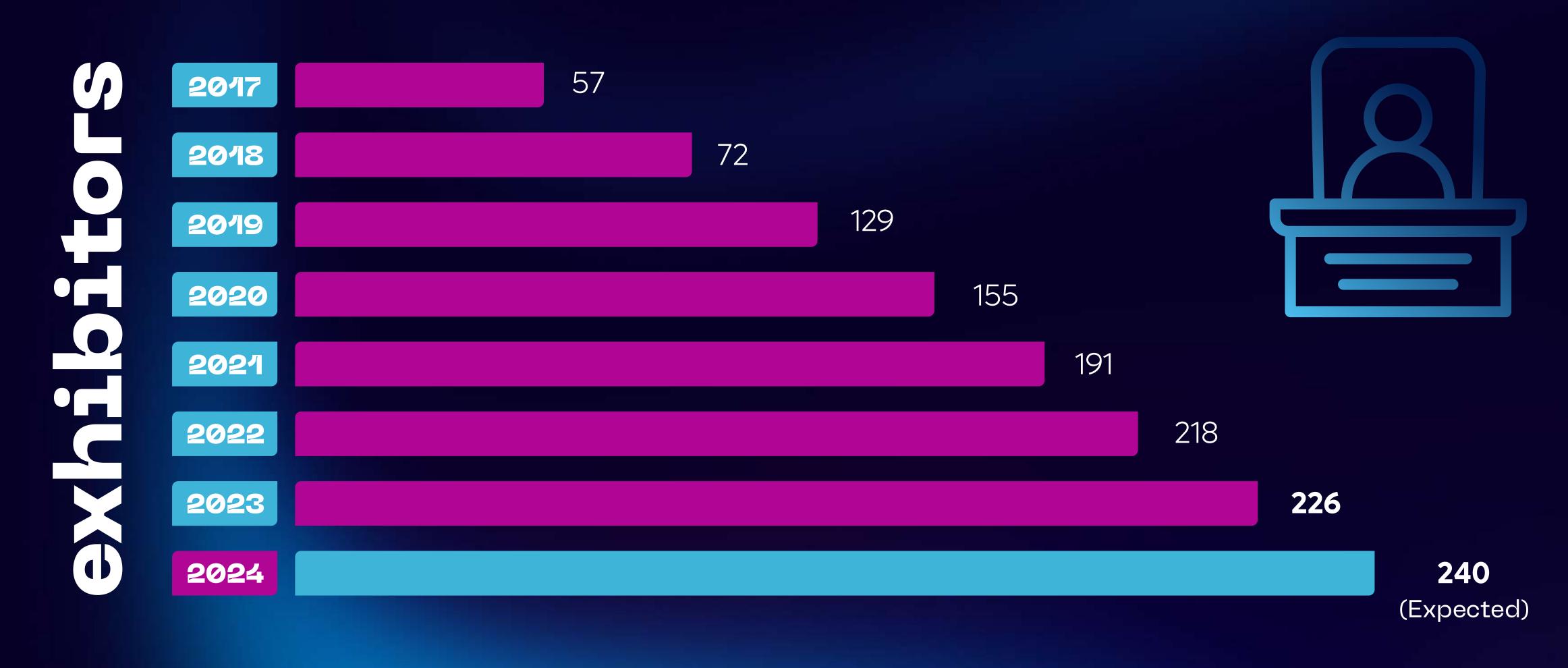
#### GLOBAL CROSSROADS

The Gulf region, and Dubai in particular, is showing great interest in e-commerce. Global e-commerce brands are making serious e-commerce investments in the Gulf region, especially in Dubai, to take advantage of the opportunities in the region. WORLDEF is organising one of the biggest e-commerce events in the Gulf region for global e-commerce brands to take advantage of these opportunities!





#### **EXHIBITOR GROWTH**





#### TOP SECTORS



Retail



Logistics



**Payment** 



Tech



Marketing



Manufacturing



# Launch, Enchant, Collaborate, Dominate!

Are you thinking about attending the WORLDEF Dubai 2024? This event is a highlight in the e-commerce calendar, offering a prime opportunity to present your offerings and skills to a diverse group of e-retailers, vendors, producers, and distributors. Take advantage of this chance to enhance your company's profile. Explore various interaction options with potential clients and foster enduring partnerships. Ensure your participation to boost your market presence and grow your professional network.





#### EVENT IN NUMBERS

15 Km2
EVENTAREA

DAYS

20 COUNTRIES

PRIVATE LABEL SUPPLIERS

50+
INVESTORS / FUNDS

115
SPEAKERS

5 K+
ATTENDEES

PALLS

STAGES

**240**EXHIBITORS

120+
RETAIL BRANDS

GLOBAL MARKETPLACE SELLERS



#### VISITORS PROFILE





#### PREVIOUS EVENTS

450+ Retail Brands

120+ Retail Brands

2019 2017 2018 2019 2019 WORLDEF WORLDEF 2019 WORLDEF WORLDEF WORLDEF 30 Speakers, **Global Meeting GCC Summit Eurasia Summit CIS Summit** 3000 Participants, 35 Speakers 30 Speakers, 25 Speakers, 30 Speakers, 20 Main Topics 2000 Participants, 1500 Participants, 1500 Participants, 1500+ Participants, 25 Main Topics 20 Main Topics 17 Main Topics 20 Main Topics 2019 2022 2021 2020 WORLDEF **WORLDEF ANTALYA WORLDEF 2021 WORLDEF 2020 Mediterranean Summit** 100 Speakers, 35 Speakers, 34 Speakers, 20 Speakers, 1500 Participants, 450 Participants, 5000+ Participants, 3000 Participants, 52 Main Topics, 16 Main Topics, 15 Main Topics, 15 Main Topics 37 Countries 22 Countries 33 Countries 2022 2023 2023 2024 2024 WORLDEF WORLDEF WORLDEF WORLDEF WORLDEF ISTANBUL 2022 ISTANBUL 2023 ANTALYA 2023 ISTANBUL 2024 **DUBAI 2024** 200 Speakers, 115 Speakers, 100 Speakers, 500 Speakers, 200+ Speakers, 21.600 Participants, 50.000+ Participants, 1000 Participants, 20.000 Participants, 5.000+ Participants, 73 Main Topics, 100+ Main Topics, **40+ Countries** 20+ Countries 100+ Main Topics, 34 Countries 10 Countries 1500+ Buyers 41 Countries 750+ Buyers



#### COOPERATION OPPORTUNITIES

Cooperation Opportunity
For Manufacturers & Ecom Suppliers
With Global Marketplace Sellers

WORLDEF DUBAI, 2024 fulfills an important mission for manufacturers to step into the global e-commerce market. It also offers visitors the opportunity to meet global industry leaders.





#### ECOM MATCHMAKING NETWORK

Retail Brands



Service Providers Global Marketplaces



Sellers

Investors



E-Commerce Entrepreneurs

Private Label Suppliers



ETSY/Amazon Sellers



#### SOME OF OUR PREVIOUS SPEAKERS



Arjun Sarkar

Senior Director

Dubai CommerCity



Peter Umundum

Board member
Austrian Post Office



Prof. Dr.

ÖZGÜ**r Demirtaş**Chair of Finance at Sabancı University



Richard Marriott

Country Manager

Amazon Turkiye



Erdem inan
Trendyol Group | CEO



Jijie Shen

General Manager Europe at
Alibaba.com



Daniel Vines
Vice President. Inside
Sales & Freight
FedEx Express Europe



Jack Straw

Former UK Prime Minister Tony Blair
Minister of the Interior and
Minister of Foreign Affairs



Jean Claude

Juncker

Former Prime Minister of
Luxembourg and Former President

of the EU Commission 2014-19



Mark Jaffe
President of the New York
Chamber of Commerce



Ed Vaizey
Former UK Minister
for Technology



Neil Patel
Co-Founder & Youtuber
Neil Patel Digital



## EVENT AREA



## FRLDEF

G L O B A L E-COMMERCE D D B A I

**4-5 DEC** 24



#### FAIR LAYOUT PLAN

Examine in Detail



#### SOME PREVIOUS PARTNERS













hepsiburada





























#### SOME PREVIOUS PARTICIPANTS

















modanisa













































#### POTENTIAL MEDIA PARTNERS





Bloomberg



euronews.

Forbes FORTUNE

Harvard Business Review



The Economist

The New York Times

The Washington Post

TRT



#### PARTNERSHIP

	Level Type  LEVEL 1	Level Type LEVEL 2	Level Type LEVEL 3	Level Type  LEVEL 4	Level Type  LEVEL 5
VIP Reception Access	×	×	1 Person	2 Person	5 Person
VIP Lounge Access	×	×	1 Person	2 Person	5 Person
VIP Reception Logo Positioning	×	×	×	×	
Booth Space	6 m2	10 m2	18 m2	28 m2	35-40 m2
One2One Session	×	×	×	×	30 min
Panel Slot	×	×	×		
Private Reception in VIP Lounge	×	×	×	×	
Event After Movie	×	×	×	×	
Private PR Studies	×	×	×	×	
Logo Positioning on Outdoor Billboards	×	×	×	×	
Company Participant Right	5 Person	8 Person	10 Person	30 Person	50 Person
Executive Tickets	2 Tickets	3 Tickets	5 Tickets	8 Tickets	10 Tickets
Interview/News in WORLDEF Magazine	×	×	News Covarage Right		
Logo Positioning on the Partners Wall	1 Level Logo Placement	2 Level Logo Placement	3 Level Logo Placement	4 Level Logo Placement	5 Level Logo Placement
Ads on All Stages and Digital Billboards	×	×	×		
Website Logo Positioning					
PRICING	8.000\$	13.000\$	21.000\$	43.000\$	103.000\$



## MINI STAND

A unique opportunity for start-ups to promote their brand globally.

Price: \$5000







#### WIFI Partnership

- **⊘** 15 Executive Tickets
- ❷ Branding: Wifi Naming Rights

Price: \$20.000



#### Bag Partnership

- ❷ Branding: Logo Placement on Bags

Price: \$15.000



#### VIP Lanyard Partnership

- Ø 5 VIP Tickets
- ❷ Branding: Logo Placement on VIP Lanyards

Price: \$35.000









#### General Lanyard Partnership

- ② 2 VIP Tickets
- ❷ Branding: Logo Placement on Lanyards

Price: \$25.000

#### Badge Partnership

- ❷ Branding: Logo Placement on Name Badges

Price: \$55.000

#### Beverage Cup Partnership

- ❷ Branding: Logo Placement on Cups

Price: \$20.000





#### VIP Lounge Partnership

- ❷ Branding: Promotional Video on Screens

Price: \$40.000



#### **Executive Lounge**

- **②** 20 Executive Tickets
- ❷ Branding: Promotional Video on Screens

Price: \$35.000



#### SBW Lounge Partnership

- ❷ Branding: Promotional Video on Screens

Price: \$25.000







- Branding: Logo Placement on Chair Covers

Price: \$35.000



- **②** 20 VIP Tickets
- Ø 50 Executive Tickets
- Branding: Welcome Speech and Logo Placement

Price: \$85.000



#### E-com Night Party Partnership VIP Reception Partnership

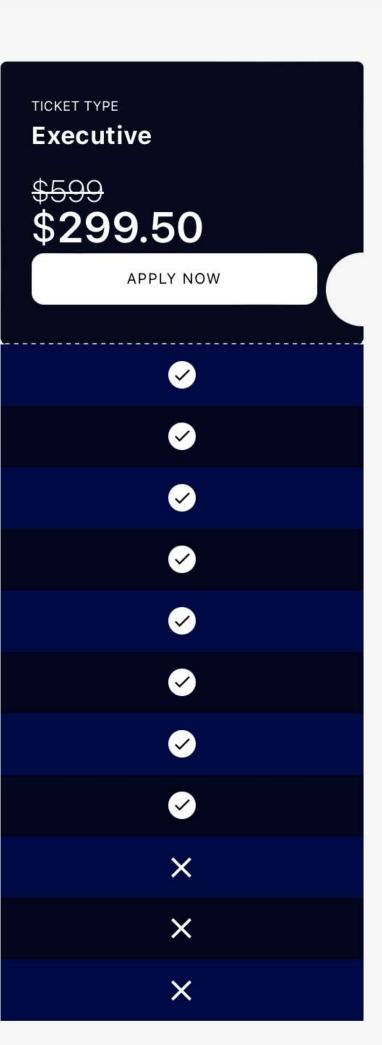
- Branding: Welcome Speech and Logo Placement

Price: \$65.000



#### TICKETS

	General Attendee  \$20 FREE  APPLY NOW		
Exhibition Area Access			
Side Stages Access			
Perks from Partners			
Main Stages Access	×		
Fast Track Access	×		
Executive Lounge Access	×		
Executive Speed Networking Access	×		
Event App Full Acces	×		
VIP Lounge Access	×		
VIP B2B Matchmaking	×		
VIP Reception	×		







## VISUALS FROM PAST EVENTS





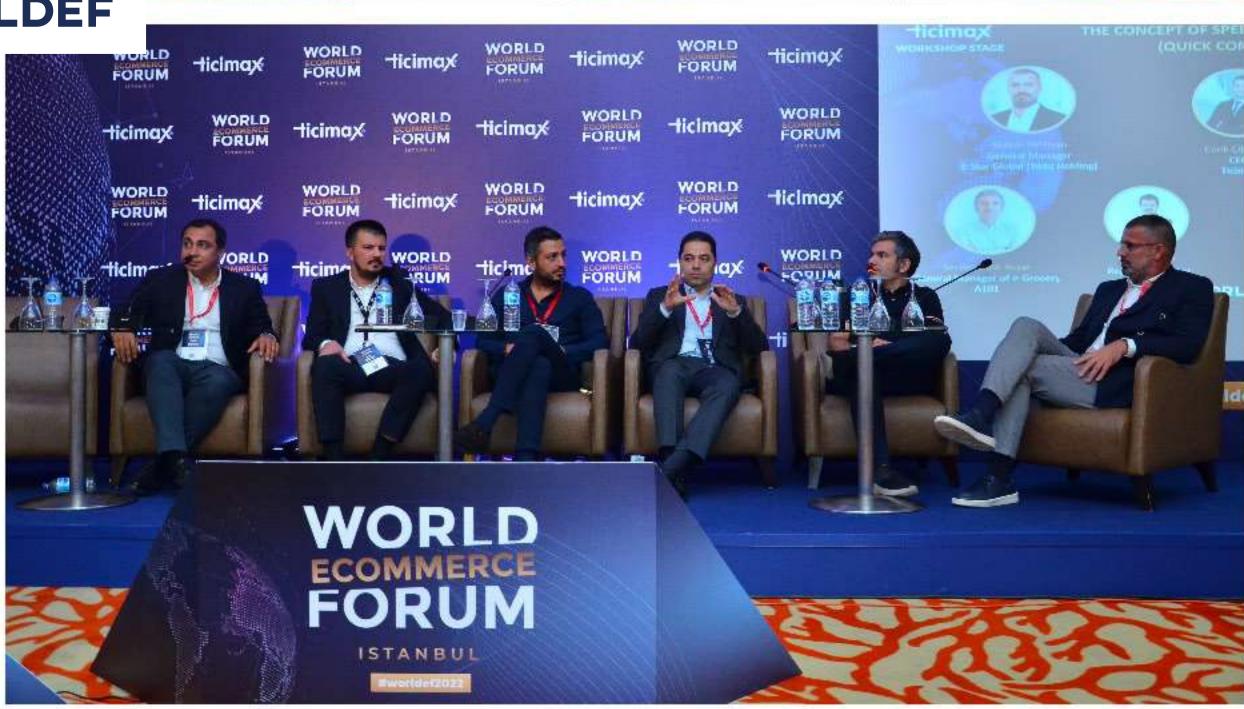
















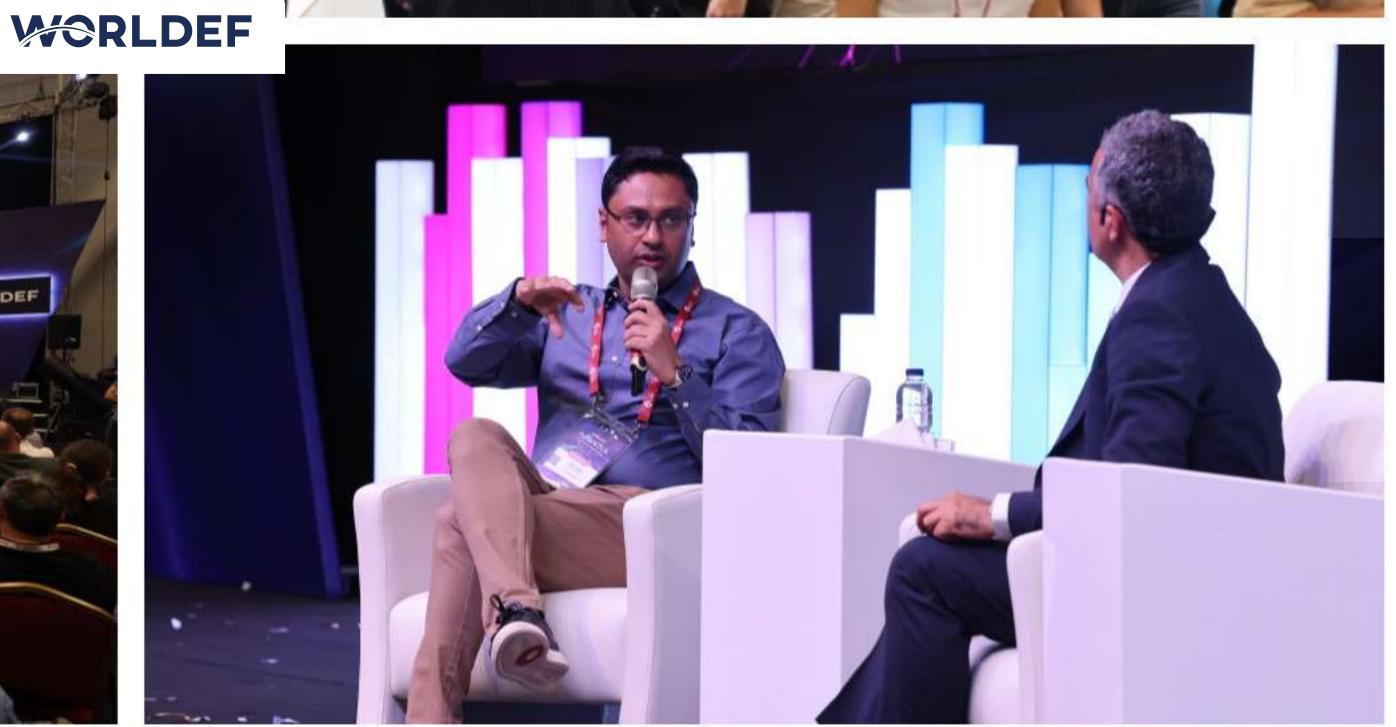














#### SALES TEAM



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GLOBAL E-COMMERCE













