



# **Executive Summary**

#### **OVERVIEW:**

WORLDEF DUBAI 2024 is the premier event for global e-commerce stakeholders brought to you in partnership with Dubai Commercity. This transformative event in metropolitan Dubai invites the e-commerce ecosystem to form strategic partnerships, build international networks, and explore new opportunities. Engage in insightful discussions and gain perspectives from leading global e-commerce experts and industry leaders. This forum serves as a catalyst for change, uniting visionary leaders to shape the future of e-commerce.

**EVENT:** WORLDEF DUBAI 2024

**DATE:** Dec. 4-5, 2024

VENUE: Dubai CommerCity, Dubai

TARGET AUDIENCE: MNCs - SMEs - Government - Manufacturers - Sellers

- Investors - Retail Brands - Service Providers

TARGET SECTORS: Logistic - Payment - Marketing - IT Software- Retail

- Marketplaces - Packaging

TARGET MARKETS: The Middle East, Africa, UK, Europe, India, Central Asia



#### About WORLDEF

WORLDEF is a premier global platform dedicated to e-commerce events, designed to facilitate international expansion for businesses through innovative e-commerce solutions.

Our platform not only supports company growth on a global scale but also fosters a vibrant community where professionals can exchange experiences and connect within the expansive e-commerce network. WORLDEF addresses diverse industry needs by presenting cutting-edge trends, insightful forecasts, and effective strategies, as a critical resource for the e-commerce ecosystem.

Our mission is to serve as a pivotal reference in the ongoing evolution of e-commerce, driving transformation and excellence in the digital marketplace.





34 Countries

41 Countries

# **Event Journey**

750+ Buyers

120+ Retail Brands

2019 2017 2018 2019 2019 WORLDEF WORLDEF WORLDEF 2019 WORLDEF WORLDEF 30 Speakers, **Global Meeting GCC Summit Eurasia Summit CIS Summit** 3000 Participants, 35 Speakers 30 Speakers, 25 Speakers, 30 Speakers, 20 Main Topics 2000 Participants, 1500 Participants, 1500 Participants, 1500+ Participants, 20 Main Topics 25 Main Topics 17 Main Topics 20 Main Topics 2019 2022 2021 2020 WORLDEF **WORLDEF ANTALYA WORLDEF 2021 WORLDEF 2020 Mediterranean Summit** 100 Speakers, 35 Speakers, 34 Speakers, 20 Speakers, 1500 Participants, 450 Participants, 5000+ Participants, 3000 Participants, 52 Main Topics, 16 Main Topics, 15 Main Topics, 15 Main Topics 37 Countries 22 Countries 33 Countries **NEXT** NEXT 4-5 2024 EVENT DEC. 2024 2022 2023 2023 2024 WORLDEF WORLDEF WORLDEF WORLDEF WORLDEF ISTANBUL 2022 ISTANBUL 2023 ANTALYA 2023 ISTANBUL 2024 **DUBAI 2024** 200 Speakers, 115 Speakers, 500 Speakers, 100 Speakers, 200+ Speakers, 21.600 Participants, 50.000+ Participants, 1000 Participants, 20.000 Participants, 5.000+ Participants, 73 Main Topics, 100+ Main Topics, **40+ Countries** 20+ Countries 100+ Main Topics,

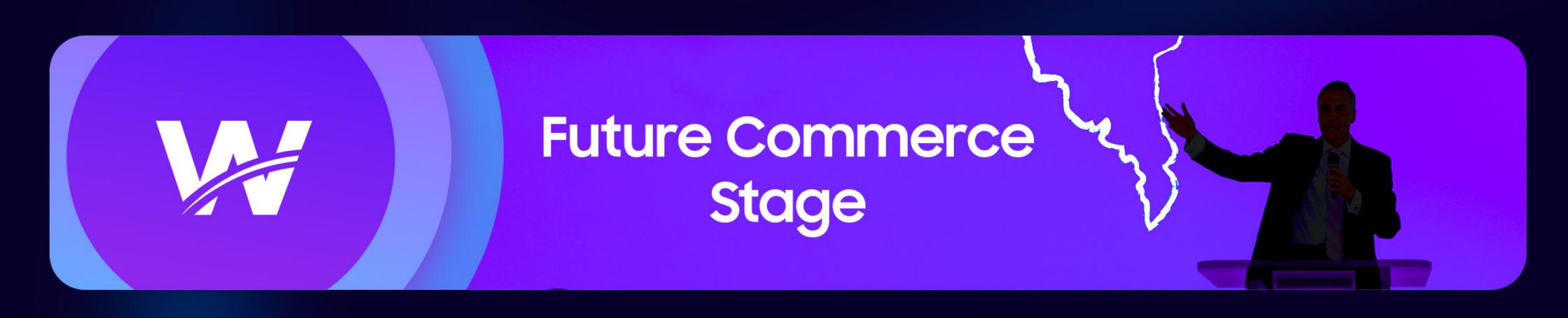
10 Countries

1500+ Buyers

450+ Retail Brands



# Program Themes & Tracks



# Topics:

Future of Retail

Supply Chain Innovation

Payments 2.0



# Program Themes & Tracks



Masterclass Stage



Case Study Stage

# Topics:

Compliance

Customer Experience

Marketplace selling

# Topics:

Success Story

Cross-border growth strategy



# Future Commerce Stage WORLDEF







# Key Highlights For WORLDEF DUBAI 2024



Global Exposure

Government Relation Development

Expand Global Trade





Global Client Acquisition

Networking & Collaboration

Investment Opportunity













### **Confirmed Participants**

Social Media & Digital Marketing









Logistics













**Payments** 

WORLDFIRST











#### **Marketplaces**

amazon JOOM hepsiburada













#### **Retail Brands**



homes **U**us



**APPAREL GROUP** 







#### **Technology**



















#### **Potential Media Partners**













Bloomberg



euronews.

Forbes FORTUNE

Harvard Business Review



The **Economist** 

The New York Times

The Washington Post









# Meet Our Speakers



Ahmed Al Zeyoudi

Minister of State for Foreign Trade
of the United Arab Emirates



**H.E Dr. Mohammed Al Zarooni**Executive Chairman, DIEZ Authority

DEZ



Francis Dufay
CEO

**JUMIA** 



**Ronaldo Mouchawar** CEO of souq.com & VP Amazon MENA

amazon



Erdem İnan

trendyol



Nilhan Gökçetekin CEO



Marina Khanayeva

JOOM

hepsiburada



**Clara Shi**Chief Executive Officer (CEO)

WORLDFIRST



Alastair Croker

\* tradeling



**Bradley Sutton**Director of Training & Chief Evangelist

Helium 10



**Dharmendra Mehta**Group of Head of E-Commerce

homes Ous



Enis Karslıoğlu
Chairman, CEO
BiggBrands
GLOBAL E-COMMERCE



Kanat Kutluk President



Nazım Erdoğan CMO





**Ben Mclean** Head of E-Commerce DHL UAE

EXPRESS



Krystel Abi-Assi



Muhannad Hasan
Ecosystem Development Manager,
Meta Business Partnerships,
Middle East and Africa

Meta



Ömer Barbaros Yiş
CEO

LC Walkiki



**Sami Louali** Chief Revenue Officer (CRO)





**Bala Subramaniam**Head of Omnichannel





Sina Chakeri
Director of Sales Europe

FETIDA

#### AMAZON Sellers Society



# Partnership Packages

	Level Type LEVEL 1	Level Type LEVEL 2	Level Type LEVEL 3	Level Type LEVEL 4	Level Type LEVEL 5
VIP Reception Access	×	×	1 Person	2 Person	5 Person
VIP Lounge Access	×	×	1 Person	2 Person	5 Person
VIP Reception Logo Positioning	×	×	×	×	
Booth Space	6 m2	10 m2	18 m2	28 m2	35-40 m2
One2One Session	×	×	×	×	30 min
Panel Slot	×	×	×		
Private Reception in VIP Lounge	×	×	×	×	
Event After Movie	×	×	×	×	
Private PR Studies	×	×	×	×	
Logo Positioning on Outdoor Billboards	×	×	×	×	
Company Participant Right	5 Person	8 Person	10 Person	30 Person	50 Person
Executive Tickets	2 Tickets	3 Tickets	5 Tickets	8 Tickets	10 Tickets
Interview/News in WORLDEF Magazine	×	×	News Covarage Right		
Logo Positioning on the Partners Wall	1 Level Logo Placement	2 Level Logo Placement	3 Level Logo Placement	4 Level Logo Placement	5 Level Logo Placement
Ads on All Stages and Digital Billboards	×	×	×		
Website Logo Positioning					
PRICING	\$8.000	\$13.000	\$21.000	\$43.000	\$103.000

<sup>\*</sup>The cost of booth production and setup is not included in the prices.



# Mini Stand

for Start-Ups

We offer a perfect platform to introduce your **start-up** to global investors and industry professionals.

Price: \$5000







#### Badge Partnership

- Ø 30 Executive Tickets
- ❷ Branding: Logo Placement on Name Badges

Price: \$55.000



#### VIP Lanyard Partnership

- **⊘** 5 VIP Tickets
- ❷ Branding: Logo Placement on VIP Lanyards

Price: \$35.000



#### General Lanyard Partnership

- ② 2 VIP Tickets
- Branding: Logo Placement on Lanyards

Price: \$25.000





#### Beverage Cup Partnership

- **⊘** 3 VIP Tickets
- ❷ Branding: Logo Placement on Cups

Price: \$20.000



#### Bag Partnership

- ❷ Branding: Logo Placement on Bags

**SOLD** 

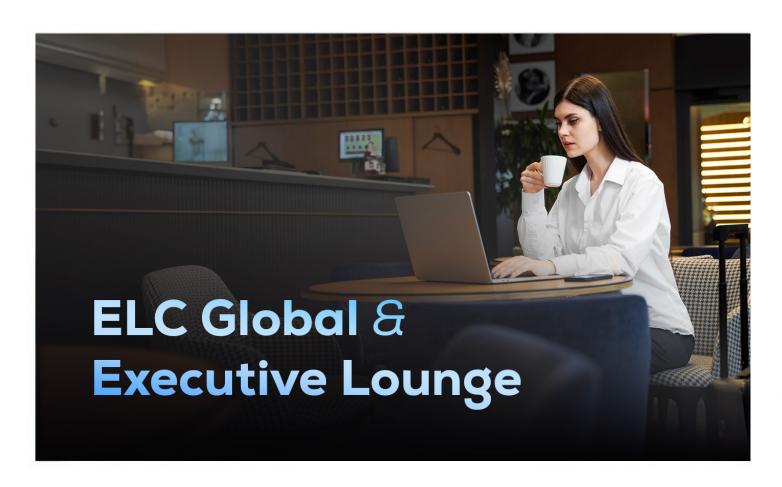


#### Chair Cover Partnership

- Ø 5 VIP Tickets
- Branding: Logo Placement on Chair
  Covers

Price: \$35.000





# Ecom Leaders Club Global & Executive Lounge

- ② 20 Executive Tickets
- ❷ Branding: Promotional Video on Screens

Price: \$35.000



#### VIP Lounge

- Ø 20 Executive Tickets
- Branding: Promotional Video on Screens

Price: \$45.000





#### VIP Reception Partnership

- Branding: Welcome Speech and Logo
   Placement

Price: \$65.000



#### E-com Night Party Partnership

- Ø 50 Executive Tickets
- Branding: Welcome Speech and Logo
   Placement

Price: \$85.000



# **Event App**

# ed room





Click here to download the application





#### Join Us at WORLDEF DUBAI 2024!



Break into the international e-commerce market and expand your reach.



Meet industry leaders and innovators from around the world, all in one place.



Discover the latest trends, technologies, and strategies transforming e-commerce today.

Don't miss this chance to propel your business into the future of e-commerce. Secure your spot at WORLDEF DUBAI 2024 and be part of the next wave of global e-commerce success!

Register Now and Transform Your Business!









DEC. 4-5, 24

حبي كوميرسيتي In partnership with COMMERCITY

# Thankyou!











